

Precinct Chair Training

Module Four / Republican Party



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of Bexar County

“Learning is an exciting adventure.” Anonymous
*“The only thing necessary for the triumph of evil is for good men
(and women) to do nothing.” Edmund Burke*



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Welcome to Module Training for Precinct Chairs

There are two ways to view and re-view this material. There is a pdf version (slides only) and the MP4 (video) version. You may want to download the pdf format for your own records and start a PC notebook. These Modules are designed to be “open source” and sharable. If you have any questions, please contact us at GOP HQ here in Bexar County. Go to BexarGOP.org or call 210-824-9445. These files will NOT self destruct, but they will impact our enemies when you put them into practice.



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Consider these quotes by George Washington.

“Government is not reason; it is not eloquent; it is force. Like fire, it is a dangerous servant and a fearful master.”

“Few men have virtue to withstand the highest bidder.”

“The foundation of our national policy will be laid in the pure and immutable principle of private morality.”

Module Four Action Steps

1. Continue to revisit and revise your Vision Statement from Module 1.
2. Picture our County Executive Committee meetings with more unity.
3. Practice sending a picture and a text. How many can you do in an hour?
4. Let us know if you have anyone that would like to become a Precinct Chair.



Module Four

- George Washington and Prayer
- The Founder's secret to finding good candidates
- Religion, Morality and Knowledge
- The Religion of America, the five fundamentals of religion
- Building your team
- Recruiting and training volunteers
- Being organized
- Are you a leader?
- Getting to know your Precinct
- Block Walking
- Phone banking and Texting



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George Washington Highlights:

- ✓ Known as “The Father of his Country”
- ✓ Practiced daily prayer and Bible reading
- ✓ Served as President of the Continental Congress
- ✓ Signer of the Constitution
- ✓ At the Battle of Monogahela he had two horses shot out from under him. His hat and cloak were bullet ridden. Called “Bulletproof George Washington.”
- ✓ Commander of the Continental Army
- ✓ Crossed the Delaware River on Christmas Eve to catch the Hessians unprepared. This battle was a turning point for the War.
- ✓ Negotiated the terms of surrender at Yorktown.
- ✓ Served two terms as President of the United States.
- ✓ As the first President, he set many standards for the presidency.
- ✓ In his will, left instructions to free the family’s slaves. Many were funded for another 30 years to help their transition to freedom.



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DON'T UNDERESTIMATE THE POWER OF PRAYER



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A PRAYER BY GEORGE WASHINGTON

Almighty God: We make our earnest prayer that Thou wilt keep the United States in Thy holy protection; that thou wilt incline the hearts of the citizens to cultivate a spirit of subordination and obedience to government, and, entertain a brotherly affection and love for one another and for their fellow-citizens of the United States at large. And finally, that Thou wilt most graciously be pleased to dispose us all to do justice, to love mercy and to demean ourselves with that charity, humility and pacific temper of mind which were the characteristics of the Divine Author of our blessed religion without a humble imitation of whose example in these things we can never hope to be a happy nation. Grant our supplication, we beseech Thee, through Jesus Christ, our Lord. Amen.



The Lord's Prayer

Our Father who art in heaven, hallowed be thy name.
Thy kingdom come. Thy will be done. On earth as it is in heaven.
Give us this day our daily bread and forgive us our trespasses,
as we forgive those who trespass against us,
and lead us not into temptation, but deliver us from evil.
For thine is the kingdom and the power, and the glory,
Forever and ever. Amen



Pledges



"I pledge allegiance to the flag of the United States of America and to the republic for which it stands, one nation under God, indivisible, with liberty and justice for all."

"Honor the Texas flag; I pledge allegiance to thee, Texas, one state under God, one and indivisible."

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If you printed out the pdf version from the previous Module(s), may I suggest you take some time and look over what you have learned so far.



Yes, we are still going over the basics.

**This
is a
football**



Vince Lombardi at Football Training Camp.



**What was the
Founder's secret
to finding good
candidates to
serve as elected
leaders?**



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Here's a clue. John Adams to the
Massachusetts's Militia in 1798.

***“...we have no government armed with power capable of contending with human passions unbridled by morality and religion. Avarice [greed], ambition, revenge or gallantry [unbridled patriotism], would break the strongest cords of our Constitution as a whale goes through a net. Our Constitution was made only for a moral and religious people. It is wholly inadequate to the government of any other.*”**



Here's another clue. Northwest Ordinance, Article 3

In 1787, the same year as the signing of the Constitution, they passed the Northwest Ordinance. This area became the future states of Ohio, Indiana, Illinois, Michigan, Wisconsin and Minnesota. It outlawed slavery and spelled out the basic rights of citizens in a way similar to the Bill of Rights which passed later.

Article 3:

“Religion, morality, and knowledge, being necessary to good government and the happiness of mankind, schools and the means of education shall forever be encouraged.”



*“If you have
selfish, ignorant
citizens, you’re
gonna get selfish,
ignorant leaders.”
--George Carlin*

**How do you tell a communist?
Well, it's someone who reads
Marx and Lenin. And how do
you tell an anti-Communist?
It's someone who understands
Marx and Lenin.**



Ronald Reagan
www.geckoandfly.com





So, what did
the Founders
mean by
religion ?



- Samuel Adams- “These basic beliefs constitute the religion of America, the religion of all mankind.”
- Thomas Jefferson called these basic beliefs the principles “in which God has united us all.”

Here is how Franklin describes the five fundamentals of “All Sound Religions”

Franklin’s Creed: “I believe in one God, the Creator of the universe. That he governs it by his Providence. That he ought to be worshipped. That the most acceptable service we render to him is in doing good to his children. That the soul of man is immortal, and will be treated with justice in another life respecting its conduct in this. These I take to be the fundamental points in all sound religion.”

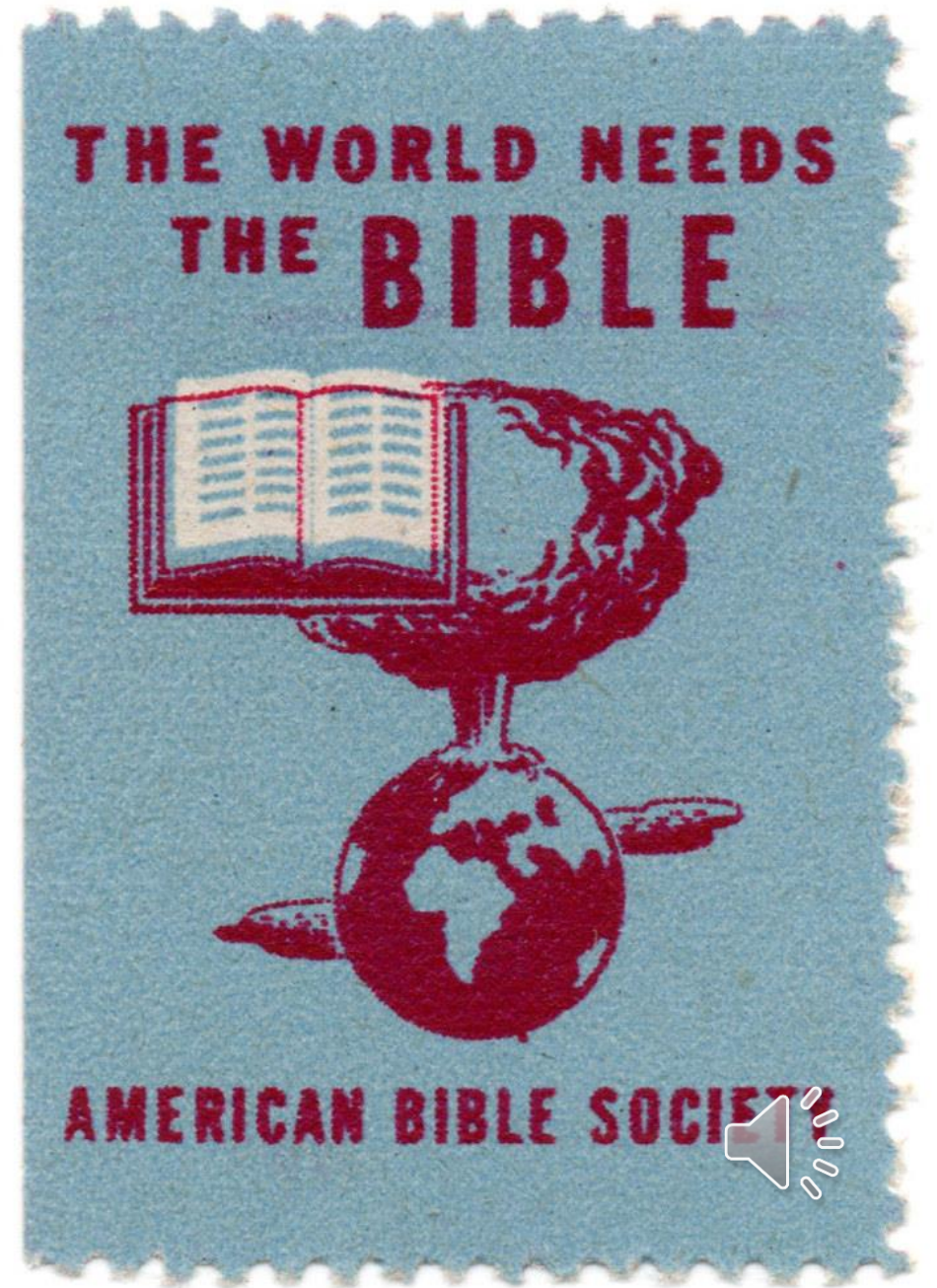
The Five points of Fundamental religious beliefs in Franklin’s Creed.

1. Recognition and worship of a Creator who made all things.
2. The Creator has revealed a moral code of behavior for happy living which distinguishes right from wrong.
3. That the Creator holds mankind responsible for the way they treat each other.
4. That all mankind lives beyond this life.
5. That in the next life individuals are judged for their conduct in this one.



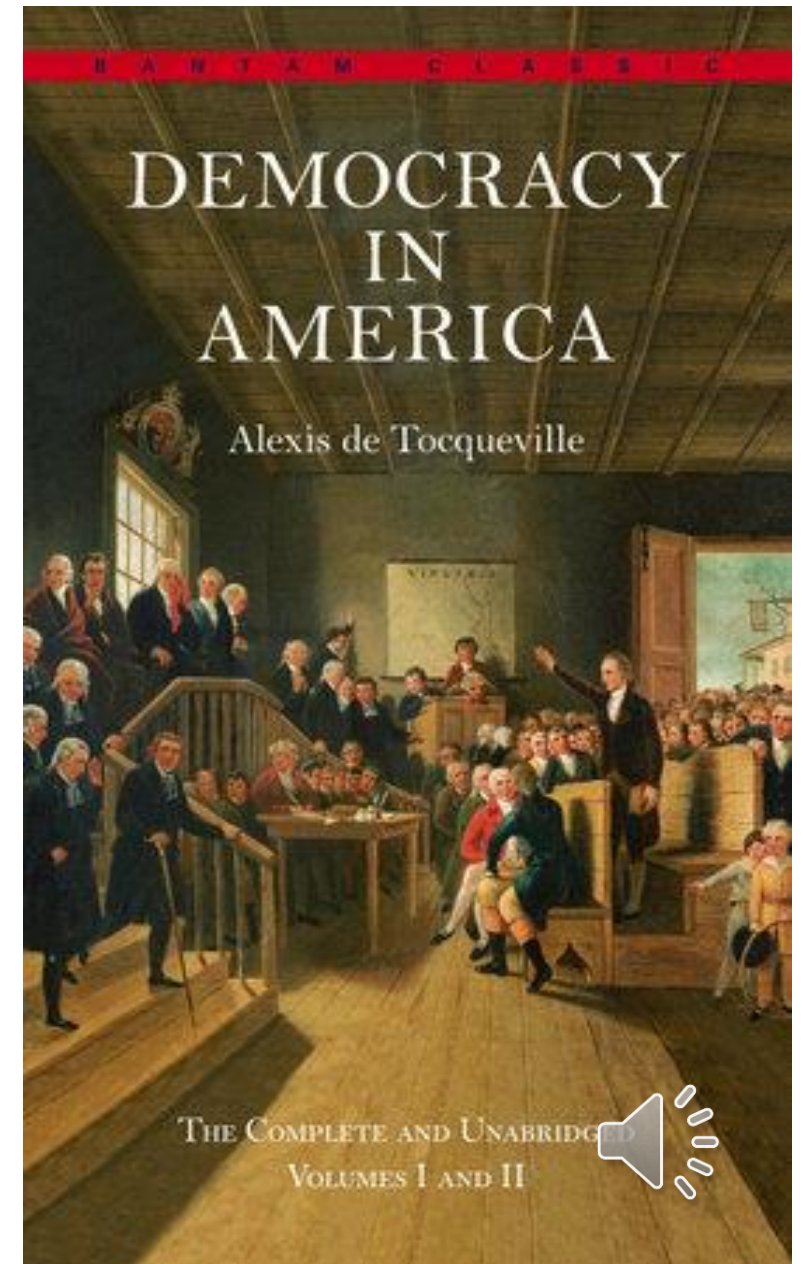
Did you know?

- ✓ The first Congress sponsored the printing of Bibles.
- ✓ The Bible was taught in public schools until the mid 1950's.
- ✓ Our earliest colleges were chartered for training ministers.
 - 1636 Harvard College by the Congregational Church
 - 1693 College of William & Mary by the Anglican Church
 - 1701 Yale College by the Puritans
 - 1747 Princeton University by the Presbyterian Church
 - 1764 Columbia College by the Baptists
 - 1766 Queens College by the Dutch Reformed Church

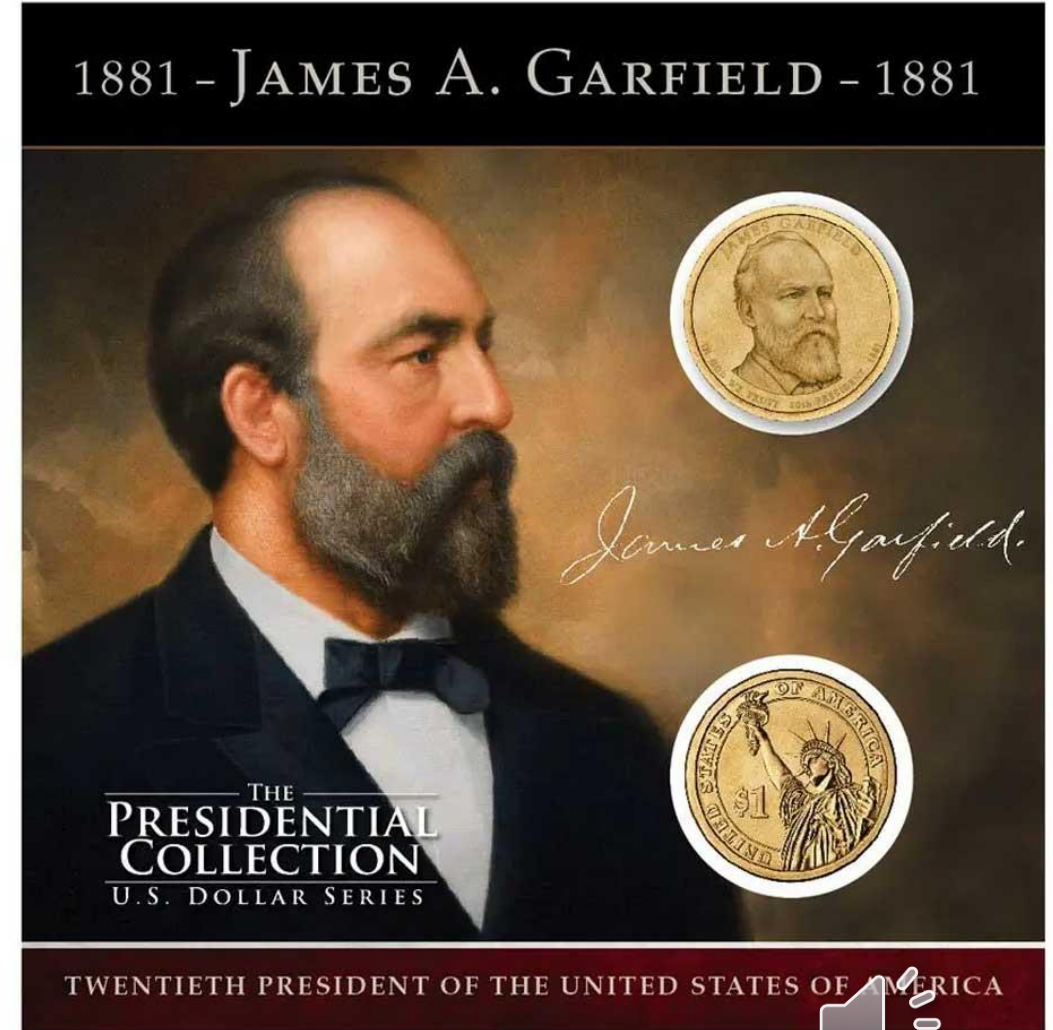


“Not until I went into the churches of America and heard her pulpits flame with righteousness did I understand the secret of her genius and power. America is great because America is good, and if America ever ceases to be good, America will cease to be great.” Alexis de Tocqueville

Who was Alexis de Tocqueville? He came to America to search out why the American Revolution produced such different results than France's Revolution.



Reverend James Garfield (1831-1881)
20th President of the United States and
Minister of the Gospel (Assassinated
while serving as President) *“The people are responsible for the character of her Congress. If that body be ignorant, reckless and corrupt, it is because the people tolerate ignorance, recklessness and corruption. If it be intelligent, brave and pure, it is because the people demand these high qualities. If the next centennial does not find us a great nation, it will be because those who represent the enterprise, the culture and the morality of the nation do not aid in controlling the political forces.”*



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So. what was the Founder's secret for finding good candidates for elected positions? Simply put, wise men and women who have a morality based on religion and unbridled passions tempered by religion. We would do well to also find these kinds of men and women to lead today.

Building Your Team



You will need some helpers to get the job done.



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Recruiting Volunteers: “A stranger is just a friend you haven’t met yet.”

- The people who work with you do not have to live in your precinct.
- Therefore, who do you know that would like to work with you?

The number one reason people don’t volunteer is because no one ever asked them!

Where to find volunteers:

1. Begin with family, friends, fellow workers and neighbors.
2. Church and Church activities, Pro-Life organizations
3. After school programs and clubs your children or grandchildren are involved in.
4. Youth and adult sport activities
5. Community clubs: Gardening, Hiking, Pets, YMCA, etc.
6. Business organizations and Continuing education activities
7. Service organization: Salvation Army, Red Cross, United Way
8. Your Home Owner’s Association
9. Hint: As I drive around my neighborhood, I look for homes that fly flags.

Note: You don’t have to go Block Walking to find your volunteers.



Local High Schools and Colleges may encourage students to get involved with activities for extra credit in their classes. You just need to check to see if this is an option.

Building your volunteer list serves two purposes:

1. They help you in getting out the vote.
2. They are more likely to vote themselves because of their investment in time and effort.



Training Your Volunteers:

- ❖ Volunteers are welcome to take Bexar GOP Module Training.
- ❖ You may go over any of the Module materials that you feel would be helpful to get your volunteers “up to speed.”
- ❖ Possibly continue their education with a Constitution Class through Patriot Academy to build deeper community and friendships.
- ❖ Share a pot-luck dinner together.
- ❖ First Wednesday in October is “Community Night Out.”
- ❖ Try to have some contact with your volunteers at least every other month. More often as you get closer to the Primary and General Elections.





Be Organized:

- ✓ If people are willing to volunteer to help you, then be respectful of their time by being prepared.
 - ✓ If supplies are needed, make sure to have the supplies they need to be successful.
1. Block Walking: Have lists prepared so they know where to go.
 2. Phone Banking: Have names and a script to follow.
 3. Texting: Show them how to attach a picture and a memo.

Make this a fun enjoyable time so that they will want to do it again.



We build friendships by doing things together.

Some quotes on Leadership

“If your actions inspire others to dream more, learn more, do more and become more, you are a leader.” John Quincey Adams

“A true leader has the confidence to stand alone, the courage to make tough decisions, and the compassion to listen to the needs of others.” Douglas MacArthur

“Leadership is not about titles, positions or flowcharts. It is about one life influencing another.” John C. Maxwell

“The supreme quality of leadership is integrity.” Dwight D. Eisenhower

“Leaders surround themselves with great people, delegate authority, then get out of the way.” Ronald Reagan





“We are not merely transferring power from one administration to another or from one party to another... we are transferring power from Washington, D.C. and giving it back to you, the people.” Donald John Trump

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Getting to know your Precinct: Using the right strategy

Does your precinct have distinct and different areas to be covered?

- Gated communities
- Apartment complexes
- Natural barriers, parks or creeks that divide your precinct

Positions in your Precinct Organization:

1. Neighborhood Captains: 3-5 per precinct
2. Block Walkers: 3-5 per neighborhood or apartment complex
3. Phone Banking and Texting Teams: 3-5 per precinct
4. Direct Mailing: as funds or contributions will permit

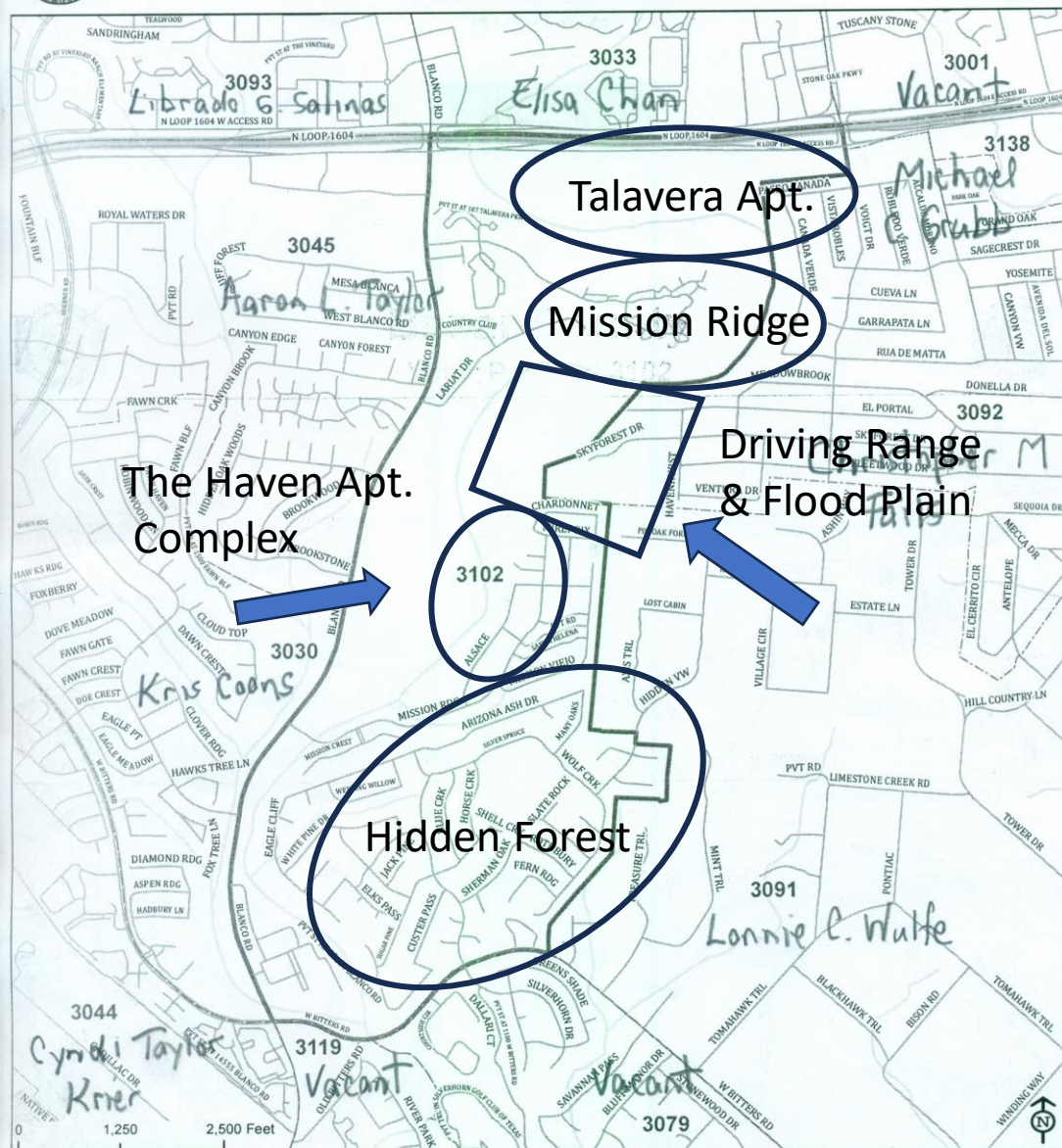
**This means you could use 15-20 people
to help you get out the vote in your precinct.**





Bexar County

Voter Precinct 3102



Prepared for Bexar County Elections
1103 S. Frio, Suite 100
San Antonio, Texas 78207
Web: elections.bexar.org

Legend
~ Streets

GETTING TO KNOW YOUR PRECINCT

Five Distinct Areas:

- ✓ Talavera Apartments, gated
- ✓ Mission Ridge HOA, gated
- ✓ Driving Range & Flood plain
- ✓ The Haven Apartments, gated
- ✓ Hidden Forest HOA, non-gated



BLOCK WALKING



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Meeting voters by Block Walking:

- ☐ It is one of the best ways to get to know voters.
- ☐ More effective than calling or texting in turning out the vote.
- ☐ A show of interest, that voters in your precinct are important to the party and the candidates.
- ☐ You might even lose some weight.



Block Walking Essentials:

- Involves going door-to-door.
- You can validate and update your voter rolls.
- You can hand out voter registration cards.
- You can do a short, customized survey.
- It's better to not work alone. You could work both sides of the street.
- In San Antonio there is an organization called PASA Patriotic Americans of San Antonio. You can volunteer and go block-walking with them.
- Libre Initiative hires part-time block walkers



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Sample Candidate Script:

"Good afternoon. My name is _____."

We are taking a survey for the upcoming election."

"Do you have a few moments?"

Q1: "Do you plan on voting for Trump for President ?

If they answers "no," thank them politely and leave.

Q2: If "yes," ask, "Are you registered to vote?"

If no, give them a Voter Registration Card.

Q3: "Could we place a yard sign in your yard?"

Q4: "Would you like a bumper sticker?"

Thank them for their help and time.

As you are leaving, write down any feedback that would be helpful in the future. Candidates may also have you use a phone app.

Sample Election Reminder Script:

Hello, Mr. / Mrs. _____.

My name is _____.

I am stopping by to remind you to vote in the Primary Election in March.

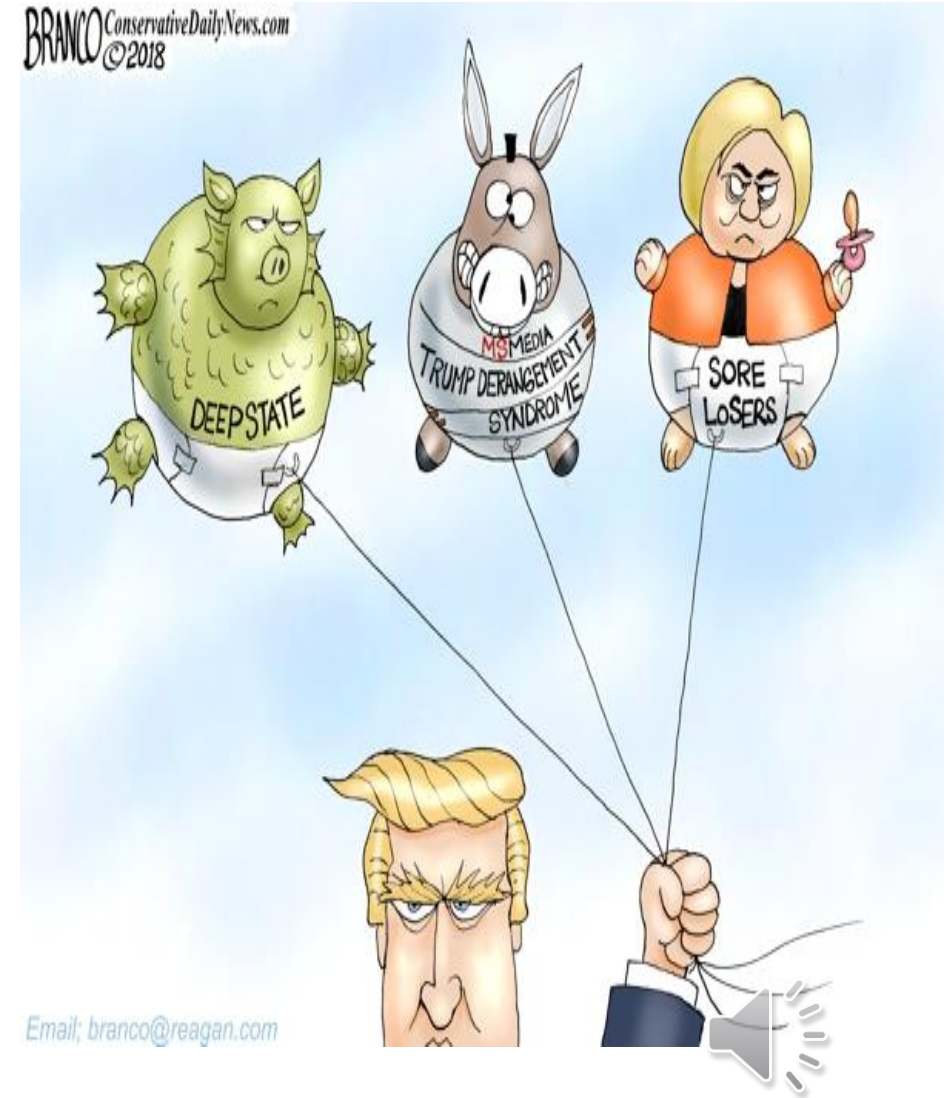
Q1 Would like a list of conservative candidates who are running ?

Q2 Do you know where you can vote ?

Q3 Have you ever participated in the Precinct Convention after voting ?

Q4 Will you need a ride to your polling location ?

Thank you for your support and have a great day.



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Some do's and don't's:

Do's:

- Make sure you have address lists for block-walking.
- Make sure you have the necessary Literature, Yard Signs, Bumper Stickers, Voter Registration Cards, Survey, etc.

Don't's:

- Do NOT put literature into USPS mailboxes.
- Literature is best given in person. Hangers can be left on doorknobs. Do not tape.
- If you see a door that says, “No political solicitation.” Be respectful, leave them alone. 



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Phone Banking with Purpose:

The second most effective way to reach voters is through targeted phone calling.

- It is a quicker way to contact voters.
- You need to be prepared to inform and motivate voters in support of a candidate or to briefly discuss issues you are calling about.
- It can also be used to gather information.
- It gets very hot in San Antonio during the summer. Phone banking can be a good alternative to walking. However, you may not lose as much weight.
- Some are not able to walk neighborhoods for one reason or another.
- Generally, begin a Phone Banking campaign about two months prior to election day.



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Here's a strategic Phone Plan

Phase One: Be sure you have voting dates.

Are they voting: Absentee, Early or on Election Day?

Phase Two: At the start of Early Voting. Will they be voting in person? Do they need a ride?

Phase Three: After Early Voting and Before Election Day. Check to see if they have voted. Inform them of voting locations. Do they need a ride?

Note: As Precinct Chair, you would provide the necessary call lists with space for volunteers to write responses.



Sample Phone Banking Script:

Hello Mr. / Mrs. _____.

My name is _____.

I am calling for Candidate _____.

I am calling to remind you to vote in the upcoming
Primaries in March.

Q1: “Would you like a list of conservative candidates?”

Q2: **“Will you be voting early or on Election Day?”**

Your closest voting location is _____.

Q3: **“Do you need a ride to the polls?”**

Thank you for your support and have a great day.

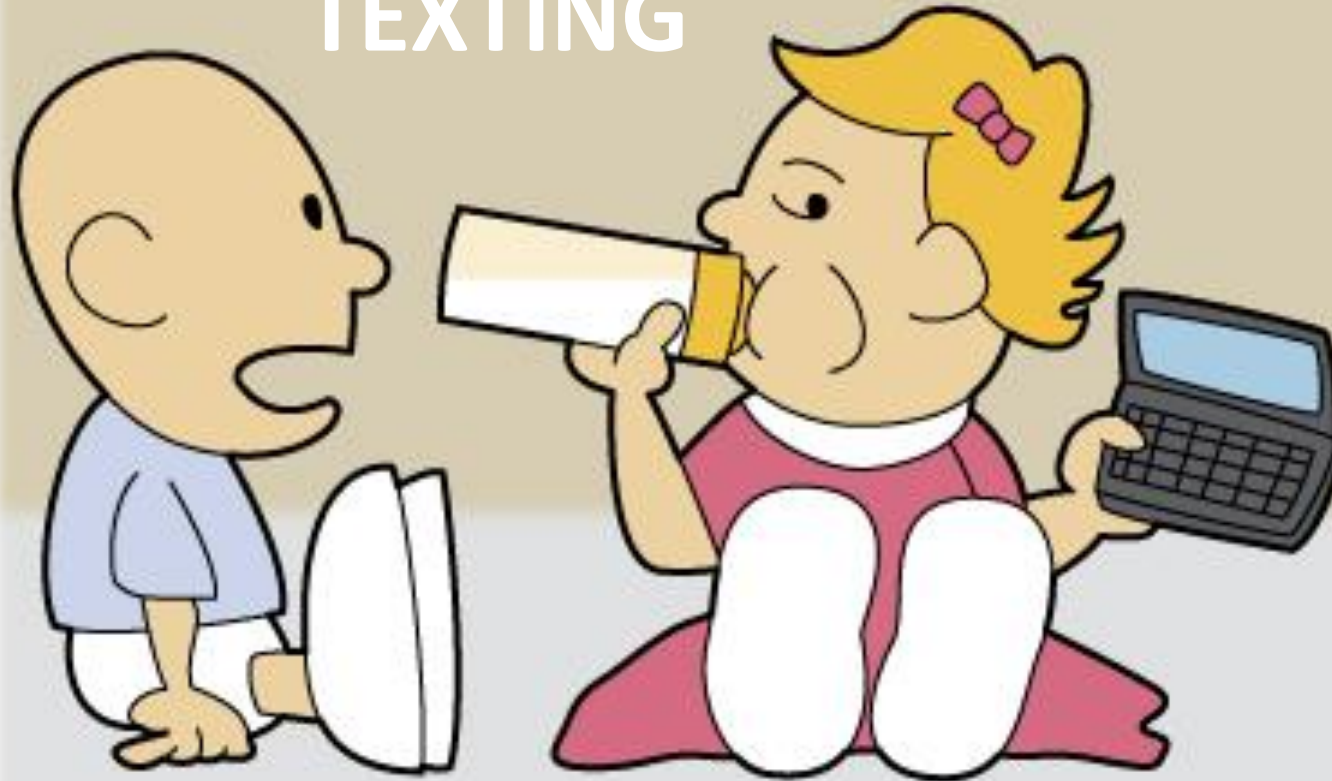


Phone Banking Preparation:

- Volunteers should be prepared to answer questions about the candidate or the issues.
- If you are not able to answer a question, let them know you will find out the answer and have someone call them back.
- In the process, you may discover others that would like to get involved in this process. Be sure to get their contact information.
- Feedback from voters is always helpful.
- Be sure to update your Precinct Information based on the responses you are getting.
- It can also be a delightful experience to meet as a group and make your calls from the Candidates HQ or Party HQ.
- Being with others that are getting out the vote can be very encouraging.



TEXTING

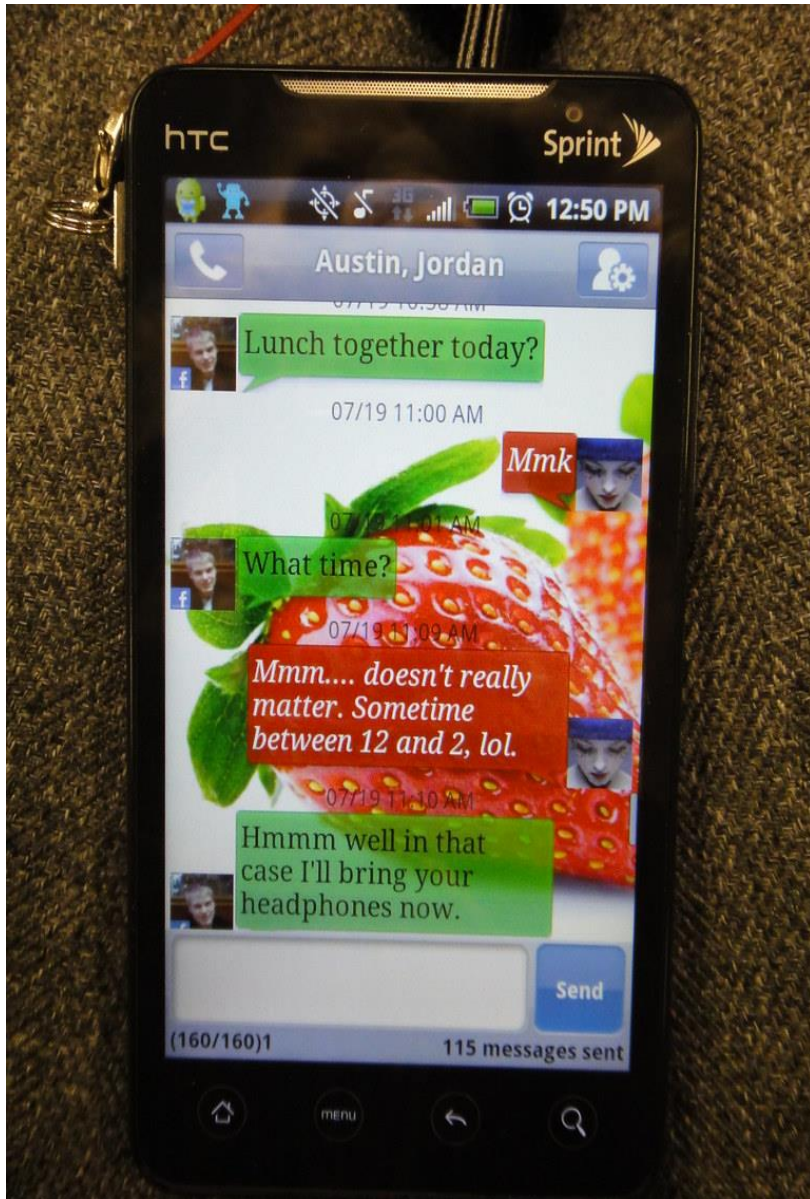


K.Spear

"Should you be drinking and texting?"

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Texting: Sending a picture and a text

- Cell phones have improved this method of connecting with voters.
- Some prefer this method of contact.
- Consider taking a picture of the candidate and then adding a message as a combined contact.
- With a list of cell phone numbers, you can send a picture and a message to about 190 people per hour.
- Texting does NOT however get the same voter turnout as block-walking or phone calling.
- This might be a good way to reach out to the large number of Swing Voters in your precinct before an election.



Showing your appreciation:

No matter what the volunteer's job was; make an effort to show your appreciation.

- ✓ This can be done in several ways:
 - ✓ A short, hand-written note
 - ✓ A heartfelt call
 - ✓ Hosting a backyard BBQ
- ✓ Thank them for their support of the Republican Party and our candidates.
- ✓ Encourage them to stay involved.
- ✓ Going this extra mile will help to insure their support in future campaigns.
- ✓ Invite them to a Campaign Watch Party.

There is no Party without volunteers!



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There is more information in the Precinct Chairman's Handbook. Refer to pages 10-19. You can download a copy from BexarGOP.org.



ARE YOU PRAYING FOR UNITY AT THE NEXT CEC MEETING ?



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ONE MAN AWAKE

One man awake awakens another,
The second awakens his next-door neighbor,
And three awake can rouse the town,
And turn the whole place upside down.
And many awake can raise such a fuss,
That is finally awakens the rest of us.
One man up with dawn in his eyes, multiplies.

Author Unknown

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THE MAN WHO THINKS HE CAN

If you think you are beaten, you are, if you think you dare not, you don't,
If you like to win, but think you can't, it's almost certain you won't.
If you think you'll lose, you're lost, for out of the world we find,
Success begins with a person's will, it's a state of mind.
If you think you are outclassed, you are, you've got to think high to rise.
You've got to be sure of yourself before you can ever win a prize.
Life's battles don't always go to the stronger or faster man,
But sooner or later the man who wins,
Is the man who thinks they can!

Walter D. Wintle



Thank you for participating in Module Four
of Precinct Training for the
Republican Party of Bexar County.

We have more to come.

Keep learning and growing.

